

SECURE MESSAGING SIMPLIFIED

MIRAPOINT DELIVERS PROVEN, APPLIANCE-BASED SOLUTIONS WITH CARRIER GRADE RELIABILITY TO BUILD A SECURE MESSAGING INFRASTRUCTURE WITH CENTRALIZED CONTROL AND SIMPLIFIED MANAGEMENT – ALL AT A DRAMATICALLY LOWER COST.



SECURITY. CONTROL. SIMPLICITY.

A Proven Approach to a Secure Infrastructure

Mirapoint's unique appliance-based model simplifies the task of building and maintaining a secure messaging infrastructure that meets the messaging needs of the enterprise. Our appliances deliver bullet-proof security and superior performance with "five-nines" reliability, while dramatically reducing the cost of enterprise messaging.

Even a single appliance can have a huge impact on an existing infrastructure. The Toro Company, for example, reduced the number of viruses it had to deal with from roughly six thousand per day to five or six.

When Mirapoint appliances work together as integrated building blocks of an enterprise messaging infrastructure, the result is even more powerful. They provide a centrally-managed messaging infrastructure that can meet today's needs for security, reliability and compliance, and address new requirements like group collaboration, mobile access and instant messaging. Temple University was able to save over \$150,000 annually by building an appliance-based secure messaging infrastructure with Mirapoint.

Mirapoint technology is proven, with millions of mailboxes served and secured worldwide.

"Mirapoint has the lowest TCO over a 3-year period mainly due to the company's strategic bundling of software and hardware functionality into a ready-to-use appliance solution."

Radicati Group

Messaging Under Attack

Today, spam accounts for as much as 80 percent of all the email messages received by the average corporation. It's annoying. It's offensive. And it costs the average corporation several million dollars per year in storage alone – not to mention lost productivity.

But spam is only the tip of the iceberg. Because email is the core of business communication, it is also the primary medium for spreading viruses, spyware and phishing attacks.

Increasingly, email is subject to government security regulations covering "data in motion." Financial services, healthcare and many other industry segments must now meet strict requirements – such as encryption, or find another mode of communication. What's more, as the headlines inform us on a regular basis, email is now subject to legal discovery. Corporations must archive their email messages for as long as seven years, and be prepared to produce them on demand within 24 hours.

The Coming Challenge

Large organizations would have enough on their hands if desktop email were their only messaging issue. Messaging and collaboration using wireless mobile devices is becoming a requirement as more and more employees need to communicate with customers and headquarters while in the field. The use of instant messaging in corporations is growing rapidly, and 73 percent of IT managers are not even attempting to control it yet.

IT groups have been attacking these problems as they arise with various point solutions. Unfortunately, this has often resulted in a complex, fragmented, multi-vendor "solution" that's frustrating to use and expensive to maintain – and has brought on a whole host of additional vulnerabilities and security holes.

Mirapoint technology is constantly evolving to meet new needs, like the need for mobile access via handheld devices.



PEACE OF MIND. THINK INSIDE THE BOX.

The Appliance-Based Secure Messaging Infrastructure

Our appliances are a simple, secure, *proven* alternative. Because they are purpose-built, with a unique, hardened operating system that's optimized for messaging, they are the ultimate in both performance and security.

Working together, they are the building blocks of an "always on" enterprise messaging infrastructure that addresses security throughout the fabric of the network, not just at the network edge. A Mirapoint appliance-based infrastructure can easily scale to meet growing needs, while maintaining the lowest TCO in the messaging industry and providing a platform for new services such as instant messaging or wireless email. In addition, each appliance is designed for plug-and-play integration into any existing network.

Integrated, Secure Messaging Appliances

Message Server. The Mirapoint Message Server provides 99.999 percent reliability with exceptionally high performance. Users can access their email via Webmail from any desktop that has a browser, or via any standards-based email client including Outlook.[®] In addition to its email functionality, the Message Server also provides easy-to-use collaboration tools, including group calendaring, scheduling and address book.

RazorGate.[™] The Mirapoint RazorGate is an award-winning email security appliance that incorporates everything you need to ensure the security of your network. It blocks spam, protects against viruses, and filters content for both inbound and outbound messages. The RazorGate appliance is also a powerful router that can be used as a front end to integrate heterogeneous email systems.

Directory Server. The Mirapoint Directory Server appliance is the industry's first high-performance appliance unifying user and system management. With proven scalability to millions of entries, the Directory Server simplifies the creation, use and integration of LDAP directories as a common information database for all messaging and related applications

Purpose-Built Messaging Appliances

Mirapoint messaging appliances provide superior security, reliability and performance because they are purpose-built devices. Mirapoint addresses today's messaging challenges with best-of-breed solutions.

These appliances are designed to meet specific needs, such as:

Secure Messaging. Financial institutions, healthcare providers and numerous other industry segments require secure communication. Working in collaboration with technology partners, Mirapoint not only provides spam and virus protection, but *automatic* routing for encryption and authentication as well. This approach ensures all messages that *should* be encrypted *are* encrypted, with no need to rely on the diligence or judgment of individual users.

Regulatory Compliance. Mirapoint supports compliance with Sarbanes-Oxley, Graham-Leech-Bliley, HIPAA, Basel II and other government mandates with policy-based control of outbound filters, plus automatic routing or copying of messages to storage devices for archival purposes.

Mobile Messaging. Increasingly, workers in the field need to receive email via mobile devices that have device-specific interfaces. Mirapoint can provide all the technology to use with and secure these devices.

"System administration usually takes approximately one to two hours per week and the reliability has been exceptional."

Hassett Air

Industry Specific Solutions

Some of the industry segments where these solutions are particularly relevant include:

Healthcare. Healthcare organizations can save millions of dollars annually in printing costs alone via electronic messaging – but only if the messaging technology is demonstrably secure and in compliance with regulations such as HIPAA. Mirapoint offers technology to enable healthcare organizations to meet patient privacy needs.

Higher Education. For colleges and universities suffering from fragmented infrastructures, poor performance and constant virus attacks transmitted via student laptops, Mirapoint can provide a secure, integrated messaging infrastructure that eliminates email threats including viruses and spam, improves performance and cuts administrative costs.

Government. Government agencies have two broad mandates in information technology: reducing complexity and cutting costs. Our ability to centralize user data and policies for a single point of administration achieves both these goals, while our content filtering features protect sensitive information.

The Secure Messaging Experts at Your Service

Mirapoint can provide professional services to cover any need, including architecture, large-scale deployments or migrations with no lost messages, and advanced customer functionality. Ongoing custom support is available in a variety of package options to meet the needs of your organization.

About Mirapoint

Founded in 1997, Mirapoint is the market leader in appliance-based solutions for secure message networks in enterprise, service provider, and education organizations, with more than 115 million mailboxes served and secured worldwide. Customers use Mirapoint appliances including the Message Server mail appliance and the RazorGate mail security appliance to build the messaging infrastructure that intelligently serves, secures and manages email. Mirapoint is headquartered in Sunnyvale, California, with offices throughout North America, Europe and Asia. For more information on Mirapoint, visit its Website at www.mirapoint.com.

“By switching to Mirapoint, we have been able to boost email service reliability and performance, as well as benefit from significant savings by lowering our internal messaging cost of ownership.”

Alex Lee, Inc.



Mirapoint Inc.
909 Hermosa Court
Sunnyvale, CA 94085 USA
Sales Phone: 1+ (800) 937-8118
General Phone: 1+ (408) 720-3700
General Fax: 1+ (408) 720-3725
Email: info@mirapoint.com

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