

Mirapoint Meets the Needs of Service Providers

Secure Messaging Simplified

“MIRAPOINT’S SECURE MESSAGING INFRASTRUCTURE IS AN IDEAL SOLUTION FOR SERVICE PROVIDERS LOOKING FOR AFFORDABLE, EASY-TO-MANAGE EMAIL SERVICES. THE SOLUTION IS VERY EASY AND QUICK TO DEPLOY AND REQUIRES MINIMAL ADMINISTRATION.” RADICATI GROUP

INDUSTRY BRIEF | SERVICE PROVIDERS

- Field-proven 99.999% reliability meets even the most stringent SLA requirements
- Purpose-built appliances optimize performance
- Hardened OS with no known exploits provides maximum security
- Delegate domains and class-of-service controls enable granular pricing for business and individual consumers
- Easily scales to support growth while maintaining the industry's lowest TCO
- Simple management of multiple appliances through a single-console

Service Providers must offer differentiated, high-margin messaging services

Over the past decade, the global service provider market, consisting of ISPs, ASPs, wireline and wireless operators, web portals, and unified messaging providers, has matured and become intensely competitive. Assuring customer “stickiness” is key to revenue growth and success for service providers. The ability of service providers to differentiate themselves through an ever-expanding range of services delivered at a competitive price, while sustaining a profit, is the principal determining factor between success and failure.

Email is one of the key, mission-critical, applications that service providers employ to support their customers. Indeed, email has become an integral part of the basic service provider package, but basic email is no longer adequate to meet the increasing expectations of subscribers. Service providers capable of delivering new, feature-rich email services can successfully differentiate themselves and realize additional revenue streams from these billable, value-added services.

Mirapoint’s secure messaging infrastructure solutions can help

Mirapoint, the leading secure messaging provider, offers an appliance-based solution designed for compatibility with provisioning, reporting, and billing infrastructures. This enables service providers to easily and cost-effectively offer basic messaging services, as well as value-added services such as spam filtering and anti-virus protection, mobile access, and Webmail options. It also allows service providers to offer rich email features to small and mid-size businesses with multiple domains and tens of thousands of end users, all cost effectively hosted on a single Mirapoint appliance.

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Mirapoint messaging appliances are the building blocks of an “always-on” messaging infrastructure that addresses security throughout the fabric of the network, not just at the network perimeter. A Mirapoint appliance-based infrastructure can easily scale to meet the growing needs of even the largest service providers while maintaining the lowest TCO in the messaging industry and providing a platform for the provisioning of new services. Mirapoint solutions are designed to meet the demands of service providers by providing:

- Proven five-nines reliability (less than 6 minutes of downtime per year)
- SMTP-layer edge blocking reducing unwanted message traffic by 60-80%
- 98% spam catch-rates with virtually zero false positives
- Integrated zero hour virus scanning technology
- Outbound content filtering for global policy enforcement and regulatory compliance
- Encrypted transmission of messages from client to the mail server
- Secure, hardened operating system with no known exploits for extra protection against hackers
- Sender authentication to assure messages from unauthorized sources never enter the network
- Standards-based architecture works with major email clients (Outlook, Eudora, Netscape, etc.), legacy email applications, directory servers and storage options
- Collaborative services including calendaring, group scheduling, address book and to-do-lists
- Microsoft Outlook synchronization for a seamless end-user transition

Integrated, Secure Messaging Appliances

Message Server. Mirapoint’s appliance-based Message Server provides 99.999% availability with exceptionally high performance. Users can access their email from any desktop via a secure, web-based interface, or via any standards-based email client including Outlook. In addition to its email functionality, the Message Server also provides easy-to-use collaboration tools, including group calendaring, scheduling and address book.

RazorGate. Mirapoint’s RazorGate appliance is an award-winning security appliance that incorporates everything you need to ensure the security of your email network. It blocks spam, protects against viruses, and filters content for both inbound and outbound messages. RazorGate is also a powerful router that can be used as a front end to integrate heterogeneous email systems.

Directory Server. The Mirapoint Directory Server appliance is the industry’s first high-performance appliance providing unified user and system management. With proven scalability to millions of entries, the Mirapoint Directory Server simplifies the creation, use and integration of LDAP directories as a common information database for all messaging and related applications. Like the RazorGate and Message Server appliances, the Directory Server is also fully compatible with other directory products, including Active Directory.

Mirapoint serves and secures over 100 million mailboxes worldwide. Here are a few successes in the service provider industry:



For more information and to request a free 30-day evaluation, call us at (800) 937-8118 or email info@mirapoint.com.